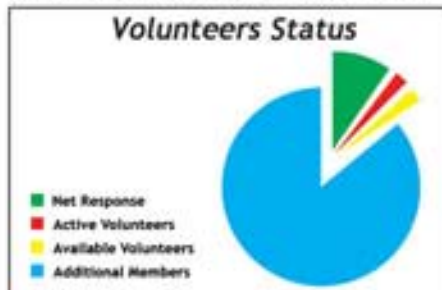


THE VALUE OF VOLUNTEERS

Following on our first announcement asking for volunteers PMI Mena Chapter would like to share the following information with you :



Invitations to participate in PMI MENA Chapter's voluntary work were sent to 300 members where this was confirmed by a survey by PMI and the following results were found; Net response rate 10% , Active volunteers 2% , additional available volunteers 2% , and additional members 86%.



Ola Fathalla, PMP

But what makes us happy is that the Survey Says; *PMI Volunteers are Satisfied, Experienced, and Will Volunteer Again.*

WE VALUE OUR VOLUNTEERS AND WE CARE FOR THEM THROUGH UNDERSTANDING, ATTRACTING AND KEEPING THEM

THE UNDERSTANDING

Why Do We Need Them And What Do They Need?

- To Serve On Our Board of Directors
- To Accomplish Certain Tasks (i.e. speakers, Coordinators, membership services, etc.)
- If you ask them to join, use them
- Listen to them
- Engage them
- Be always looking for those who are "available."



THE ATTRACTION

- Build reputations, networks, long-term relationships.
- Enhance professional, personal growth and development.
- Earning professional development units toward maintaining PMI Professional credentials.
- Developing unique skills and earning prestige.

What Attracts Them

- Dynamic/Growing Organization
- Common Goal/Interest
- Available Position
- Usefulness and being heard

KEEPING THEM

How Do We Keep Them?

- Keep Them Active
- Be Sensitive To "Real Job" Changes
- Do Not Over-Commit People
- Keep Them Informed
- Keep Them Engaged/Trained
- Treat Them Fairly

